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PARNASAH WITHOUT WORRIES



FROM THE SHIURIM OF

HARAV YISROEL BROG שליט"א

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THE LESSON OF THE MANN IS FOREVER

In this week's *parshah*, we have the *Parshas HaMann*. Most people have heard about the *mann*, but they think that the *mann* only fell when the Yidden were in the desert and that really doesn't have any *shaychus* to us today. Because of that, they miss tremendous lessons. They miss a tremendous wellspring, a *ma'ayan*, that could serve a person's *parnasah*. You have to know that the *mann* is an eternal lesson. How do you know that? Because Hashem told Moshe Rabbeinu to take a flask of *mann* and safeguard it. Keep it for safekeeping. What is the purpose of doing that? We were going to live in Eretz Yisrael, in a regular normal land where *אִישׁ תַּחַת גִּפְנוֹ*, "every man under his vine," tending to his field (Melachim I, 5:5). What was the purpose of the *zecher*, the remembrance of the *mann*?

ALL PARNASAH COMES FROM HASHEM

Now everybody has to know that the more you remember the *mann*, the more *brachah* you will have. The *Shulchan Aruch* writes right in the beginning (סימן א סע"ה) that it's good for a person to say the *Parshas HaMann*.¹ What do you gain from that? I talk to people every single day, *frum* people who have heard about the *mann* and know about the *mann*. Bnei Torah, *yeshivahleit*. And everybody is of the mindset that if you make the right *hishtadlus*, you're going to be more successful. In the *Mishnah Berurah* (1:13), the Chafetz Chaim says that the purpose of reading the *parshah* of the *mann* is for a person to develop *emunah* that all of his *parnasah* comes *behashgachah pratis min hashamayim*.² And like it says in the *passuk* המרבה לא העדיף (Shemos 16:18). Could you imagine that? I'm trying to picture being out there in the field, and I have a pot. I have to feed twelve kids. It's an *omer* per head. That's what they get per day. One, two, three, four, five, and the guy says after ten portions, "I'm too lazy to collect more." The neighbor tells you, "Are you out of your mind? You just got rid of two kids?" "No. Ah, does it make a difference if I put ten portions or twelve portions?" The guy says, "Yeah. It's one portion per person." You would think Hashem says you've got to do what's called minimal *hishtadlus*. Hashem wanted you to go get the pail, right? He told you to bring a container. He didn't say, "Walk over to the *mann* and look at it and hope the *mann* falls

¹ טוב לומר פ' העקדה ופ' המן ועשרת הדברות ופרשת עולה ומנחה ושלמים וחטאת ואשם (ביאור הגר"א על פ' המן: בפ' בתרא דיומא שאלו את רשב"י כו' ובסוטה מ"ח ב' דתניא ר"א הגדול אומר כו' ובמכילתא ל"ד ב' שבשעה שאמר ירמיה לישראל מפני מה אין אתם עוסקים בתורה א"ל במה נתפרנס הוציא להם צלוחית של מן א"ל הדור אתם ראו דבר ה' אבותיכם שהיו עוסקים בתורה ראו במה נתפרנסו אף אתם אם תעסקו בתורה הקב"ה מפרנסכם (מזה)

² ופרשת המן, כדי שיאמין שכל מזונותיו באין בהשגחה פרטית, וכדכתיב: "המרבה לא העדיף והממעט לא החסיר", להורות שאין ריבוי ההשתדלות מועיל מאומה. ואיתא בירושלמי ברכות: כל האומר פרשת המן, מובטח לו שלא יתמעט מזונותיו.

into your lap. You've got to bring some kind of a *keili* to pick up the *mann*." The guy is going to just take less than he's supposed to get. When he came home, he had exactly what he was supposed to get.

Then there's the guy who tries to get the extra scoop. He looks around. He tells himself, "No one's looking, let me take some extra." You ever see these guys who fill up their coffees from their machines, or they fill up their shakes? The shakes never go to the top of the cup. If it goes to the top, it spills over, so the machine stops maybe an inch from the top. The guy says: it's not fair. He sticks his cup under again and presses the machine and it ends up spilling all over the place. You don't get two shakes. You just waste the store's chocolate milk or milkshakes. That's how people are. They want to get the extra spoonful.

The extra effort didn't help anyone in the *Midbar*. You came home, and you had the exact amount of *mann* you were supposed to get. The Chafetz Chaim says: *lehoros*, this is to instruct us, שאין ריבוי ההשתדלות מועיל מאומה, more *hishtadlus* is not going to help whatsoever.

PROFESSIONAL JOBS DON'T EQUAL BIG SALARIES

Here is a person who decides that he needs to get a job. He's leaving *kollel*. Right now, I'm involved with a young man who's leaving *kollel*. He sees how *kollel* people live. He grew up in a family like that, where they struggled. He's a *chashuve ben Torah*. He decided: "I think I'm going to become a lawyer." Why? "I want a better paycheck." That's called *ribuy hishtadlus*. He's going to go out not just to get a job, but he's going to try to do extra *hishtadlus*. Law school. You have to take a lot of tests. It's not easy to go through. And then he's going to make a better *parnasah*. Who told you they make a better *parnasah*? "Because most lawyers make a better *parnasah* than a *rebbe*," he says.

Now, have you ever asked lawyers: How many lawyers are there who start off law and end up with more *parnasah* than *rebbe'im*? I used to work with and teach a lot of lawyers. I used to teach a lot of doctors. I also thought that same nonsense, that every time a guy is a lawyer the guy was *mamash* wealthy. Okay, maybe not a millionaire, but it must be that the guy had a fat *parnasah*. I remember being shocked. Not *stam* shocked. First of all, they came out of law school, and they were mortgaged for the next who knows how many years. They had to pay back their college and law school loans, which were often in the hundreds of thousands of dollars. Then when they got a job, it was a job that made Pharaoh's *avdus* in Mitzrayim look easy. If you work for a law firm, you are *meshubad* to the firm, your *guf*, your *nefesh*. You'd better be there at 7 in the morning. You want to leave at 5? Do you have a family? Get rid of the family! You don't have a family. You'll never get a job. They hound you and they pound you. You have no life. It's *mavhil al hara'ayon*. And you're a little peon. Maybe after twenty years, you become somebody, and by then you're already so broken down. You know how few people are on top? And it's such a dog-eat-dog world! I've been involved with so many partners in different law firms. It's *pashut* a nightmare to listen to each one talk! They have to pay out their lawyers who work under them. They want to end up with a big fat *parnasah*. They invested their blood and sweat.

I've also dealt with doctors who are brilliant doctors. I used to say to my wife, "What's the *pshat*? How come I meet every *shlepper* doctor and every

shlepper lawyer? Not one guy I see has a lot of dollars.” I couldn’t imagine what this is about. Of course, I heard about some guy in New York, with a fancy Manhattan office. But even if a guy gets a big chunk of change, you know how many years you have to wait to get a chunk of change? The lawyer is paying his mortgage and his law school loans, and - let me tell you - that lawyer is not driving a Camry. He buys a car *kemo shekasuv baTorah*. He’s paying a \$1,000 monthly mortgage for his car. He’s paying for a lot more than a regular guy is. It’s incredible what’s going on.

The Chafetz Chaim says להורות שאין ריבוי השתדלות מועיל מאומה and almost every day I get this *kasha* about *parnassah*. But you say: “Look around.” I say: “I don’t see it, I don’t see that working harder brings more *parnassah* at all.”

Now, here’s a guy who is learning, let’s say, in Lakewood. He had to get a *shtickel* job. He was a *yungerman*, a fine *yungerman*. He took a course and became a financial advisor which basically means *gornisht*. Now he’s doing business investment banking. They call it these fancy names. He’s a *shlepper* deluxe. *Nach an Eved Cana’ani*. It’s nothing. And he’s traveling four hours a day, two hours there and two hours back. The guy never stands for *shemoneh esrei*. I’m just trying to picture myself being on one of those *minyán* buses. I would feel *mamash* like a Mexican, and get the herd mentality on a bus. They try to make it fancy, so what do they do? They have a *minyán* on the bus. They *daven* a flat 21 minutes. You can’t stand up. I asked him, “What kind of *krias haTorah* do you have there?” They have *krias haTorah* while the bus is *shukling* back and forth. Then you have a *chavrusa*. You hope you sit next to the guy, and he’s in the mood. I can’t tell you how many people I told this to. I told them, “You’re a victim of your own folly. You believed in the last guy who did that kind of job!”

Now, I know a guy who works in a counseling service in Lakewood. That guy’s smart. He stays in Lakewood, and he counsels everybody else who goes to Manhattan. He’s a smart guy. “I’m not going to be a *meshugene*. I want to stay in Lakewood. I don’t want to travel four hours a day. I want to come when I want. I want to come late. I want to come early. I want to leave early. I’ll send you to Manhattan.” And you’re stuck now. You can’t move out of the *seder*. I always think about how the *yungeleit*, who now go to Manhattan, when they were in *yeshivah* used to be the kind of guys who would come late and leave early. They walked out in the middle for a nap. They had to talk on the phone. Over here you can’t come one minute late. The bus is not waiting for anybody. If you leave your office five minutes late, you’re done! You ain’t getting on that bus. There’s no first-class service over here. You become such a timely fellow, such a *ba’al zman*. *Kochos* you never dreamed you had!

HASHEM CAN TAKE CARE OF US ANYWHERE

But if you would learn the *Chovos Halevavos*, it says that there was an incident where a fellow, a Yid, went to travel to another country. He needed *parnasah*. He meets a fellow from the other country and they start to talk. This Yid says to the *goy*, “I’m surprised you worship such nonsense. You believe in rocks. You believe in stones. You believe in pieces of wood. How do you believe in such nonsense?” So the guy says, “Who do you worship?” He says, “I worship Hashem, Who made the entire *shamayim va’aretz*.” “Really? Where is He?” “He’s all over the world! כל מקום ומקום. And He takes care of every

single human being.” He says, “How come He couldn’t take care of you?” He says, “What do you mean?” He says, “Why did you have to leave your family? You left your country. You left your *mishpachah* and your *beis avicha* and *moladetecha*. You came to this foreign land where you’re a stranger. Couldn’t your G-d provide for you where you were?” All of a sudden, the guy starts scratching his head. He says, “You know, that’s a good message.” He packed up his bags and went back home. People forget this Chovos Halevavos.

So what does a person say? “*Lema’aseh*, that’s the *mehalech*. You go to Manhattan.” They always tell me this. I say, “Why don’t you work in Lakewood?” They tell me, “Because in Lakewood, there’s no business.” I tell them, “Let me ask you. There are no lawyers in Lakewood?” They tell me, “Lakewood has no lawyers.” I persist, “Have you ever opened a phonebook? Every second guy is trying to help people with their tickets.” You know, *yeshivah* guys are ticket ‘collectors.’ *Frumme Yidden* love receiving tickets. They need somebody to help them get out of paying it. The buses to Manhattan are not free. There are no free buses. “So why don’t you get a job in Lakewood?” He says, “I tried.” They all tell me this. “I tried.” The same *nusach*. I tell him, “You never trusted you were going to get one, right? You were hopeful. You’re like the guy who bought the lottery ticket. He hoped he was going to win. But he didn’t have the *bitachon* that he was going to win. You never were *boteach* that Hashem is giving you that job in Lakewood. And that’s why you messed yourself over big time, my friend. Hashem didn’t give it to you because you didn’t have the *bitachon*.”

I then ask, “Isn’t there a city called Howell? Aren’t there cities near Lakewood and that side of Lakewood that have banking, law, all these *shtoty* jobs? What do you have to be one of these little robots in Manhattan for?” As if New Jersey is *pashut a midbar*. A *midbar*. I had a couple of people listen to me, and they got jobs in New Jersey. One of them told me, “I’m not getting paid as much.” I told him, “*Tipesh*. Figure out the difference. How much is the bus? It’s not free. How much is four hours a day worth to you? So you’re working 15 minutes from your house. If you’re getting a few thousand dollars less that means you make more money over there? You’re crazy. You’re paying less taxes, less hassle, more relaxation. What’s the big deal? You want to know how to get your *parnasah* up? You need to have some more *bitachon*. You *daven* to the Ribono Shel Olam. Maybe you’ll be *zocheh*. But you’re not getting it.” If people would make a *cheshbon* at the end of the year they would discover they’re not making one penny more than they could possibly have gotten.

Then the Chafetz Chaim quotes the Yerushalmi and he says, כל האומר, פרשת המן מובטח לו שלא יתמעט מזונותיו, if someone says *Parshas Hamann*, it’s guaranteed that his *parnasah* will not be diminished. Next time you meet somebody who’s complaining, ask him how often he actually says the *Parshas Hamann*. Now if you understood this was a *havtachah*, you’d take it more seriously. Let’s say for example you heard that on a certain day Rav Chaim Kanievsky was going to give out *brachos* to *yungeleit* who needed *parnasah*. People have families. They have to pay mortgages. They have to pay the bills. Can you imagine the line of people who would be at his door that day? Do you think anybody would tell Rav Chaim, “Could you hurry up please? Just give me a *buhah*. Just give me a *buhah* and I’m getting out of here.” בו"ה - is the pronunciation of the abbreviation for

brachah v'hatzlachah.) No, no. You want a *brachah vehatzlachah bechol inyanecha. Nach brocha. Ashirus, parnasah berevach. Shalom bayis.* And here the guy does say *Parshas Hamann* at the speed of light! Maybe he says the word *mamtir* and then “goodbye.” It says over here *מובטח לו שלא יתמעט מזונותיו*. Do you know what that means? It’s an amazing *havtachah*. To live with the *mann*. Hashem says, “Read the *parshah* of the *mann* and you’ll live with it and you’re not going to have any problems.” The Chafetz Chaim told you this! Talmud Yerushalmi tells it to you! “No. I want to go to Manhattan.” And even after he’s in Manhattan, the guy tells me he can’t pay his bills.

Just last night I was speaking to a *yungerman*. He told me he’s struggling. He has a very small family, two kids. He told me he’s struggling. What are you struggling with? His bills are around \$9,000 a month. I said, “What do you live in? A castle?” “No, but I have an \$1,800 mortgage.” That’s *gornisht*. And for that you’re struggling? *מובטח לו שלא יתמעט מזונותיו*, *Rabosai*. Live with the *Parshas Hamann* like you live with nothing else. People say how do you get *bitachon*? How do you get *bitachon*? Live with the *Parshas Hamann*. Here’s an *eitzah* that you should really try out.

THROW YOUR BURDEN ON HASHEM

Today, we’re going to learn a little piece of the *Mesillas Yesharim* (Ch 21) about how a person could save himself from troubles and worries. His mind will not have to be preoccupied with fears and feelings of turbulence and restlessness. He writes: *Mah sheyuchal*, what a person could do to protect himself and save himself from all of these problems, is *habitachon*, reliance on Hashem. *והוא שישליך יתבו על ה' לגמרי*, he should throw his burden entirely on Hashem.³

You know what that means to throw your burden on Hashem? A very simple thing. But no one wants to do it. People love their burdens. People love to hang on to their problems. Now you have to decide as follows: “I, Yisroel Brog, have no problem with your burdens. Your burdens don’t make me restless. They are your problems. They’re not my problems. Now if I, Israel Brog, *complain* to You, Hashem, and *I krich* to You all day long, it becomes my problem, not Your problem.” But if I just put my burdens on Hashem and have Hashem carry my burdens, now it becomes His burden, and not my burden anymore. So that’s why Hashem says, “Put your burden on Me. Place your burden on Me. Make believe it’s not your burden anymore. It’s My burden now.”

And do you know how to do that, he says? *כאָשר ידע*, that means you have to acquire *da’as*. You have to acquire a *kesher*. You have to acquire a *chibur*. You have to feel *כי ודאי אי אפשר שיהסר לאדם מה שנקצב לו*, that it’s impossible for a person to lack that which was allotted to him, *וכמו שאמרו ז"ל במאמריהם כל מזונותיו*, *של אדם קצובים לו מראש השנה* and it says another thing, *אין אדם נוגע במוכן להברו אפלו*, the entire sustenance of a person is fixed for him for the year (Beitzah 16a). And it says another thing, *אין אדם נוגע במוכן להברו אפלו*, a person cannot encroach upon what is set aside for his friend, even by a hairsbreadth (Yoma 38b). And I’ll tell you an interesting *chiddush*, he says, that a person could even sit around idle and his allotted portion would still be provided for him.

³ אמנם מה שיוכל לשמור את האדם ולהצילו מן המפסידים האלה הוא הבטחון, והוא שישליך יתבו על ה' לגמרי, כאשר ידע כי ודאי אי אפשר שיהסר לאדם מה שנקצב לו, וכמו שאמרו ז"ל במאמריהם (ביצה ט"ז א): כל מזונותיו של אדם קצובים לו מראש השנה וגו', וכן אמרו (יומא ל"ח ב): אין אדם נוגע במוכן להברו אפלו כמלא נימא.

A LITTLE HISHTADLUS IS ENOUGH

You hear what the *Mesillas Yesharim* says?! That logically there's no *tanai*, there's no such condition that you have to work in order to get your portion! So why do we work? He says it's a *kenas* (a fine). He says there was a *kenas* for human beings, as it says אפר תאכל לחם. So because of that decree, he says, it doesn't mean that a person has to work for every dollar. No, it doesn't say that. That's where many people make mistakes. Listen carefully to this. They think now that there is such a curse you have to work for every last cent and if you don't work for that last cent you're not going to get it. Says the Ramchal (ibid.) it's a mistake! Because even after this decree, all you have to do is put forth some effort for the sake of your *parnasah*. He's revealing a *gevaldige chiddush*. The *gezeirah* was not that nothing is going to be allotted to you unless you work for every last dollar. And he says it's like a tax. You have to pay the tax and you can't escape the tax.

The *Mesillas Yesharim* continues: that's why the Chazal say, יכול אפילו יושב בטל. I would have thought that even if a person sits idly he will receive what has been allotted for him. So, therefore, the Torah (Devarim 14:29) teaches us otherwise and states, בכל מעשה ידך אשר תעשה. But he says it's any מעשה ידך. Anything! Anything you do, can work.⁴

So people tell you, "But you see, the *rebbe'im* don't have money! You see, the *kollel yungeleit* don't have money!" So first I want to tell you that that's *sheker*. You know why? Because if you go to Lakewood the people who are living in the houses are not all working people in Manhattan. You see entire developments. Development after development, street after street is occupied by people who are sitting in *kollel*. Now are there some who don't have houses? Sure. No question about it. There are some *balebatim* who don't have houses either. That's number one.

Number two, you have to realize that the whole concept that people who have less money are not able to afford anything, is a folly. How do these people pay for their kids' tuition?! How do these people live?! Most of them are not very skinny. They all look healthy to me. The people who go to Manhattan look skinnier to me. They look a *shtickel* malnourished. They never have time to sit and eat breakfast. If anything, they have a brown bag with some food they can't wash on because they can't *bentch*. You have *shaylos* with *mezuman*. Where do you wash? Where do you *bentch*? *Nebach* the poor guy can never sit down for a *shtickel gute* breakfast. A *yungerman* comes home to eat something. If he doesn't have anything in his kitchen, he goes to Lakewood Yeshivah. You can get a breakfast over there better than what you can find in any restaurant in the whole Lakewood. *Mamash!* Whole wheat bread, rye bread, white bread, brown bread, what you fancy, toast. There's not just one toaster there, but

⁴ וכבר היה אדם יכול להיות יושב ובטל והגזירה הייתה מתקיימת, אם לא שקדם הקנס לכל בני אדם, (בראשית ג:טי): בזעת אפרך תאכל לחם, אשר על כן תב אדם להשתדל איזה השתדלות לצורך פרנסתו, שכן גזר המלך העליון. והרי זה כמס שפורע כל המין האנושי אשר אין להמלט ממנו. על כן אמרו (ספרי): יכול אפילו יושב ובטל (יראה סימן ברכה) תלמוד לומר: בכל משלח ידך אשר תעשה (דברים כח:כ). אך לא שההשתדלות הוא המועיל, אלא שההשתדלות מכרה, וכיון שהשתדל הרי יצא ידי חובתו, וכבר יש מקום לברכת שמים ששתרה עליו ואינו צריך לבלות! מיו בחריות והשתדלות, הוא מה שאמר דוד המלך עליו השלום (תהלים עה:ח-ח): כי לא ממוצא וממערב ולא וגו', כי יאליהם שופט וגו' ושלמה המלך עליו השלום אמר (משלי כד:ד): אל תיגע להעשיר מבינתך חדל. אלא הדרך האמתית הוא דרכם של החסידים הראשונים, עושים תורתן עקר ומלאכתן ספלה, וזה וזה נתיקם בידם, כי כיון שעשה אדם קצת מלאכה, משם והלאה אין לו אלא לבטח בקונו ולא להצטער על שום דבר עולמי, אז תשאיר דעתו פניה וְלֹא מוֹכֵן לְחִסְדֵי תְּהִימָה וְעֹבְדוֹת הַתְּהִימָה.

toasters! Orange juice, chocolate milk, hot cereal, cold cereal, yogurts, this flavor, that flavor. I'm telling you it's like a 5-star hotel! Every time I'm *nispael* from it. Honey, jelly. *Moradige zachen*. A guy could sit there and eat breakfast until lunchtime. He just has to stop long before, because lunch is coming soon. What's going to be by lunch?

But the *yetzer hara* baffles and befuddles your mind. You always worry. You're *maleh da'agos*. You're *maleh tirdos*. You have no *menuchas nefesh*.

The worst part is, let's say, a person *taka* went to college and he doesn't have a job. That's the worst *klalah*. Now that guy is cursing everybody. He's cursing all those people who gave him the *eitzos*. "Go to college. That's how you're going to get wealth. Get a degree! You're going to make a lot of money," they told him. But it didn't work out. He can't find *parnassah* now. And then there's a guy who gets a degree and he has a good job then he gets sick and he can't work. It's like Hashem is getting them on all sides. You know what Hashem is telling you? It doesn't make a difference. If you can't work, you're *patur* from working. Then you can rely on Hashem. The *kenas* is an *ones*, and Hashem doesn't hold someone who's *ones* responsible. The *Mesilas Yesharim* says that you pay a form of a minimum tax.

I remember speaking to a doctor who was a workaholic. He was *mamash a sus gamur*. He had his own private practice. He was building up his practice. He worked crazy hours. I told him, "You're not learning anything. You're out of your mind. You're going to come to the next world and you're going to have empty pockets." He started to take off a few minutes, five minutes a day, to leave the office five minutes early. Those five minutes were dedicated to learning. Then he went to 10 minutes and to 15 minutes. After a number of years, I met him in a yeshivah and I said to him, "Nu, how many minutes are you holding by?" He said, "I'm holding by 16 hours a week." I said, "That's not bad." I said, "I'll give you *brachah* that it should be 40 hours a week," and today he's learning 40 hours a week, *baruch Hashem*. I just met him recently. I said, "Where are you holding?" He said, "I'm retired. I sit and learn. That's all I do." And his kids are *Bnei Torah*. I remember when I made him *frum* way back in the day, fighting with him cats and dogs, for hours. "How are my kids going to eat?" he used to ask me. I said, "They're going to eat better than you because Hashem is going to take care of them. You don't believe in Hashem." All his kids *baruch Hashem* are *shteiging*. That's what people have to realize.

The *Mesillas Yesharim* says that *hishtadlus* is like some form of tax you need to pay, a minimal tax. But, he says, לא ההשתדלות הוא המועיל, *hishtadlus* does not have any effect on the results. So what do people come back to me and say? "But what about *teva*?" I say, "It's true. Do you know why it looks like that? Let's say Hashem decides that certain people should make \$500,000 a year. So Hashem guides those people to certain professions, if they don't have so much *bitachon*. Hashem gets them into a profession that produces money. He may make one guy skip college, not to go to college for even one day, and instead, have him go into real estate. He takes a short real estate course and the next thing you know the guy owns apartments all over the place. I know *shleppers* deluxes, *yeshivaleit* who couldn't read an English book straight, but in real estate, they got plenty. Another guy hears about it. "Oh, I should do the same thing." It's not for everybody. If you're not

supposed to make money, it's not going to work for you. If Hashem didn't decide you should make a penny, you're not going to make a penny. A person has to understand it's not the *hishtadlus* that's *mo'il*. The *hishtadlus* is *muchrach*. And once you made some form of *hishtadlus* הרי יצא ידי חובתו. And then there's a place for Hashem's *brachos* to rest on you and you do not have to waste your days in exertion and toil and all types of *hishtadlus*.

HISHTADLUS MINIMIZES ENJOYMENT OF LIFE

It's sad because I believe this drive to *parnassah* is the biggest challenge of mankind that impedes people from enjoying their lives. Everybody's told you that you have to start on the bottom. You look around. Here you have a guy who heard you can sell something on Amazon. So now one guy makes a diamond on Amazon, and everybody else is jumping on that bandwagon. One guy makes a lot of money, the other guy loses his *hoisen*. He gets wiped out and cleaned out. It doesn't make a difference. And it's not necessarily such an easy job. It takes a long time. I know a very *chashuve yungerman* who went into the Amazon business. He said, "I'm a slave of slaves." I said, "What do you have to do? You push a button on your computer?" He said, "You know what it takes me to get the product? I have to travel from New York, from Brooklyn, to Monsey, to buy a few machines that I sell." I said, "Why?" He says, "Because they don't allow me to buy in New York anymore. I went over the limit, I bought too many times. They said, 'You're blacklisted. You can't buy it here.' I have to travel to Monsey." He travels to Monsey. He travels out of New York, Long Island, to Staten Island. It's crazy. And the worst thing, at the end, after all his *tzaros* of it taking over his life, finally the guy gets a letter from Amazon. Somebody robbed him. Somebody went into his account somehow and they robbed him. They cleaned out his account. So he sued Amazon. Amazon won't pay. He said, "You're responsible. You released the funds without my knowledge." He sued them and he won. But do you know what they did? He gets a letter from Amazon. "We're throwing you out of Amazon now. We don't want to do business with you anymore." *Nebach. Baruch Hashem* I think he found something else.

WITH EMUNAH, LESS WORRIES

You have to understand: just work on *Parshas Hamann*. That's all you have to work on, *Rabosai*. This is the best *muvtach*. People ask me: "I'm thinking of going to work." I say, "Great. I know one thing. You don't learn *mussar*. You have a few kids. Your wife is working. *Mussar*, you have no time for. I'm going to tell you what you do. Take out 10 minutes a day and learn the *parshah* of *mann* and know the *parshah* of *mann* very well."

By *chassidim* the Tuesday of the week of *parshas Beshalach* is a big day because Rav Menachem Mendel of Rimanov (1745-1815) said that reading *Parshas HaMann* on that day is a *segulah* for *parnassah*. It helps if you're buying a house in Boro Park. You can be sure a lot of Boro Park Yidden are doing this. There's no *mekor* for it but it became the *zach*. I told somebody, "I'll give you a better *segulah*. You have the *Riminover's segulah*. He made it easier for you; say it only once a year. But you can say it every day, *tov lomar*, the *Shulchan Aruch* says, and it's going to bring you *parnassah*, מובטח לו שלא יתמעט מזונותיו."

Rabosai, that's what you have to work on. Don't create these glass ceilings that people create. You can't make money. It's not *al pi teva*. You don't make

money in those ways. You can't. And then the worst part people told me is, "But I went to *rabanim*. No *rav* tells me what you tell me." I told him, "What should I do? Maybe the *rav* saw that you had no *emunah*, you had no *shaychus* to *emunah* so he didn't tell you to have *emunah*. Maybe the *rav* forgot, Hashem blocked it out of his mind and he didn't tell you what it says in *Shulchan Aruch* and what the Chafetz Chaim says. Maybe the *rav* himself forgot it." Just because you're a *rav* and a *tzaddik* doesn't mean you can't be weak in *emunah*. The *gemara* says at the end of Sotah, it's very possible that you can be a big *tzaddik* and have weak *emunah*. That's how it is. I can't tell you why people didn't tell you this. You weren't *zocheh* for it to be told to you. You never heard of the *zach* that from Rosh Hashanah to Rosh Hashanah is *ketzuvim lecha*? What didn't you hear? The *teretz* is you didn't want to hear that! You wanted to hear *lema'aseh bepoel* of "what should I do"?

Hakadosh Baruch Hu should help us all reach that *madreigah*. Work on this *Rabosai*. I'm begging you. I'm telling you, you'll be happy. You'll have less worries. Less *tirdos*. Less exertion.

IN SUMMARY

The lessons of the *mann* that fell for Kal Yisrael in the *midbar* are timeless lessons that we can and should apply to our lives. Without limiting saying *Parshas HaMann* to once a year, we can take advantage of the *havtachah* - a real promise - that someone who reads and absorbs the messages of *Parshas HaMann* daily, that person will not lack in *parnassah*. We can live healthier, happier lives with less stress and less exertion by accepting and living by the belief that *parnassah* comes from Hashem. We tend to think that big, professional job titles lead to big, fat paychecks, or that where one person found a good *parnassah*, we will too. But this is not necessarily the case, since Hashem decrees the *parnassah* for each individual from each Rosh Hashanah until the next Rosh Hashanah *haba aleinu letovah*. We have to tell ourselves, we don't have to travel to a place we don't want to, and we don't have to work crazy, endless hours, and we don't have to jump on the bandwagon of whatever the *olam* is trying to do to make more *parnassah*. We can make a different effort. And it is an effort that takes some *koach*. We can invest in trusting that Hashem can provide for us with bounty wherever we are located; and we can release our burden onto Hashem that He can provide all we and our families need; and we can do a reasonable amount of *hishtadlus* - a token effort to satisfy the *kenas* of *b'zei'as apecha tochal lechem*. *B'ezras Hashem*, with this approach, we can live a life with less worries and have more time to enjoy life as the Torah directs us. This week (*bli neder*), I will try and learn a little *mussar*, even 5 minutes a day; if that is too hard, then I will begin the *mussar* connection by kissing any *mussar sefer* once a day. Additionally, I will try to read *Parshas HaMann* each day this week; and if that is too hard, I will put a copy of the *Parshas HaMann* into my briefcase and just look at it when I am on the way to work daily.

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